



Real-Storage Becomes Latest BakBone Channel Partner

Ft Myers, FL - September 22, 2004

Real-Storage, a developer and provider of network storage solutions, today announced that it has partnered with BakBone Software Inc. (TSX: BKB, OTCBB: BKBO), a global provider of data protection software, to resell and support BakBone's NetVault data backup, restore, and disaster recovery solutions. As the latest member of the BakBone Channel Advantage Program, a unique partner program for highly qualified storage networking VARs, Real-Storage will also participate in co-marketing, training, and technical programs with BakBone.

"Real-Storage has a long history providing customers easy-to-use, top of the line data storage solutions for SAN, NAS, DAS and iSCSI environments," said Anthony Centore, President, Real-Storage. "Partnering with BakBone as part of its Channel Advantage Program continues our efforts to provide customers with proven data protection and storage management technologies that deliver unmatched data availability and significantly lower Total Cost of Ownership."

"Given that BakBone is entirely channel-centric, BakBone's partnership with Real-Storage will help expand our reach to a wide variety of Windows, Unix and Linux customers," said Scott Petersen, vice president of North American sales, BakBone. "With key strengths in disk-based backup, Linux and NDMP, BakBone offers solutions that are easy to sell and can be uniquely leveraged in the marketplace. Real-Storage has a trusted reputation of providing customers with innovative and quality products and we're delighted to partner with them to deliver enhanced data protection solutions to our mutual customers."

About BakBone Software, Inc.

BakBone Software is a leading international data protection solution provider that develops and distributes data backup, restore, and disaster recovery software for network storage and open-systems environments. BakBone delivers scalable solutions that address the complex demands of large enterprise environments, as well as small to medium size businesses. Founded in 2000, BakBone products are used by Fortune 1000 corporations and domestic and international government entities. Distributed through a select global network of OEM partners, resellers and solution providers, interested companies can learn more information about BakBone's products and services at www.bakbone.com or email info@bakbone.com

About Real Storage

Real-Storage is a cutting edge developer, integrator, and manufacturer of intelligent network and storage solutions. Our mission is to provide innovative solutions designed for storage-intensive environments that require ease of use, dependability, and uninterrupted access to mission-critical information. For more information, call (239) 277-7325 or visit: <http://www.real-storage.com>

